

CAREER & COMPENSATION PLAN

RANK QUALIFICATIONS	Consultant	Star Consultant	Director	Silver Director	Gold Director	Executive	Ruby Executive	Emerald Executive	Diamond Executive
Personal Sales Volume	App. / Kit	500 PQV	500 PQV	500 PQV	500 PQV	500 PQV	500 PQV	500 PQV	500 PQV
Group Sales “GQV”	500 PQV	2,000	5,000	10,000	25,000	40,000	60,000	80,000	100,000
Organization Volume	–	–	–	–	–	75,000	100,000	150,000	250,000
Active Leg Count “AL”	–	2	4	6	6	6	7	8	8
Leaders Legs “LL”	–	–	–	2	4	6	7	8	6DL / 2EL

COMMISSIONS									
Base Commission Credit Sales & 90 days	20%-30%	20%-30%	20%-30%	20%-30%	20%-30%	20%-30%	20%-30%	20%-30%	20%-30%
Trail Commission Online Sales after 90 days	10%-20%	10%-20%	10%-20%	10%-20%	10%-20%	10%-20%	10%-20%	10%-20%	10%-20%

BONUSES*									
Performance 3% Pool Shares**	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Personal Volume Bonus	–	5%	12%	12%	12%	12%	12%	12%	12%
On Your HC Groups’ BV	–	5%	12%	12%	12%	12%	12%	12%	12%
On Your SC Groups’ BV	–	–	7%	7%	7%	7%	7%	7%	7%
Leader Advancement Cash Awards***	–	–	\$500/\$500	\$1,000	\$2,500	\$5,000	–	–	\$10,000
1st Director Generation	–	–	10%	10%	10%	10%	10%	10%	10%
2nd Director Generation	–	–	–	5%	5%	5%	5%	5%	5%
3rd Director Generation	–	–	–	–	5%	5%	5%	5%	5%
4th Director Generation	–	–	–	–	–	3%	3%	3%	3%
Executive Team Bonuses†	–	–	–	–	–	1%	2%	3%	4%
Leadership Consistency 5% Pool Shares††	–	–	1	2	3	5	6	7	10
Car Allowance	–	–	–	–	–	–	\$350	\$500	\$700

*Bonuses are show as percentages of BV (bonus value)

**One share in pool for each 2000 PQV and for each five personal demo kit sales to new personally sponsored consultants in the month.

***Advancement Cash Awards are one-time bonuses earned when new promotion to a leadership rank is made for two consecutive months. Sponsoring directors of new directors earn a \$500 award when a director award is paid.

†Executive Team Bonuses are paid differentially. Diamond Executives receive 1% on personal diamond team and 1st generation diamond teams.

††Leadership Consistency Pool shares are when qualification at director or higher is made for three consecutive months. The lowest rank (director or higher) within a rolling three month period determines the share number.